



*Quality Learning and Superior Performance for All*

## PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040  
Phone: 770-781-6603 Fax: 770-888-0222

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April 25, 2024

Henry Schein Medical  
Division of Henry Schein, Inc.  
135 Duryea Road  
Melville, NY 11747  
Attn: Joanne Viggiano

Dear Ms. Viggiano:

This is to advise you that your company has been awarded a contract from our recent **Bid # B24-07, Healthcare & Medical Equipment Discounts**.

This award is in accordance with the terms and conditions of the contract and with your discount remaining firm from **May 1, 2024** through **April 30, 2025**. This contract allows for renewals if agreeable to both parties. This award letter is not an official order.

If you offer print catalogs please have them to each school by August 1, 2024 and prior to any catalog update. Since our schools only have a few weeks left under this school year we request new catalogs not to be sent out until July 22<sup>nd</sup>. Each school should receive one catalog addressed to the school nurse.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or [ttryan@forsyth.k12.ga.us](mailto:ttryan@forsyth.k12.ga.us). We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson  
Director of Procurement Services

# FORSYTH COUNTY SCHOOL SYSTEM

## PURCHASING DEPARTMENT



135 Duryea Road  
Mail Rt. E-270  
Melville, New York 11747  
(800) 851-0400 – 8am-8pm ET  
Fax Orders (631-419-3403  
Fax Bids (866) 738-8999  
www.henryschein.com

**biddept@henryschein.com**

### **Catalog Discount Program**

**Catalog Discount:** 18% ( most recent year's online catalog) \*\*

**Qualifying Catalog<sup>1</sup>:** Henry Schein Sports Medicine Catalog

**Exceptions:** Gatorade High School & Youth Pkg.<sup>2</sup> Mueller M-Pack Packages<sup>3</sup>  
Maico Products  
Hawk Grips  
NormaTec  
Chattanooga Genysis  
Electrotherapy Epi-Pens  
Game Ready Products  
Therm X

- Hazardous materials are subject to Department Of Transportation Hazardous Materials handling charge of \$30.00
- Office supplies are excluded from the Catalog Discount Program
- Prescription Items (i.e. Pharmaceuticals and Vaccines) are excluded.  
If you are interested in purchasing these products, please call (800) 851-0400
- No minimum order requirement. A service fee of \$16.50 is charged for orders under \$200.00
- Manufacturer freight charges will apply for all equipment (i.e. ice machines, furniture, etc.) and would be considered dock to dock delivery only. If inside delivery is needed, please call for arrangements and freight quote.
- All products offered in the Catalog Discount Program are subject to our Terms of Sale

<sup>1</sup> Current online catalog

<sup>2</sup> Quaker Oats-Pepsico, manufacturers of Gatorade, prohibits the discounting of High School Hydration packages

<sup>3</sup> Mueller Products prohibits the discounting of their M-Pack packages

\*\* Using our most recent year's searchable online catalog. Same percentage discount will apply



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April 25, 2024

McKesson Medical-Surgical Government Solutions LLC  
9954 Mayland Drive, Suite 5176  
Henrico, VA 23233-1484  
Attn: Luisa Fitzgerald

Dear Ms. Fitzgerald:

This is to advise you that your company has been awarded a contract from our recent **Bid # B24-07, Healthcare & Medical Equipment Discounts**.

This award is in accordance with the terms and conditions of the contract and with your discount remaining firm from **May 1, 2024** through **April 30, 2025**. This contract allows for renewals if agreeable to both parties. This award letter is not an official order.

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Brad Richardson  
Director of Procurement Services

# FORSYTH COUNTY SCHOOL SYSTEM

## PURCHASING DEPARTMENT

**McKESSON**

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### Forsyth County Schools, GA

**Bid# B24-07**

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#### Healthcare & Medical Supplies Discounts

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McKesson Medical-Surgical Government Solutions LLC is pleased to offer the following discount program:

Discount: 36% off Non-Published Government Price List. Price on line will reflect the discounted price.

McKesson Medical-Surgical Government Solutions LLC ("MMSG") does not have a published list price. For the purposes of this bid and the resulting Contract, MMSG requests defining the term, "list price" as MMSG's Internal (non-published) Government List Price which is a price for commercial items. Any discount offered in MMSG's proposal does not apply to Controlled Substances. Controlled Substances may not be purchased through MMSG.

MMSG is able to provide a limited version of our online catalog for bid evaluation purposes. That site can be accessed at [mms.mckesson.com](https://mms.mckesson.com); however, please note that it will not display manufacturer suggested retail price, percent discount off list or vendor's discounted price to the District. If awarded, MMSG's online catalog is available to users with a McKesson account number and a User ID / Password for SupplyManagerSM. The website is <https://mms.mckesson.com>. Once Forsyth County Schools has an established account number with MMSG, this account can be used to access the on-line catalog via SupplyManager.

Freight: Standard delivery is Monday through Friday excluding holidays. Although a delivery time is not guaranteed, delivery for stock items generally occurs within 1-3 days after receipt of order. Freight is included in quoted price.

Free Freight on all orders excluding, Hazardous, ship on ice and items shipped direct from the manufacturer (furniture equipment etc).

- A Hazardous materials surcharge of \$20.00 per order will be added where applicable
- A ship on ice charge of \$8.00 per order will be added where applicable

McKesson will work with Forsyth County Schools to accommodate emergency order processing requests whenever possible. Order size and time of day the request is received are factors used in determining if the request can be shipped after the standard cut-off time. Expedited delivery is possible; however, additional freight charges will be incurred. The actual price of expedited service is based on several factors such as number of boxes, weight and ship to location.

Valid Dates: May 1, 2024 thru April 30, 2025

**Your dedicated MMSG Sales Representative is:**

Raymond H. Smith  
Cell Phone: 404-337-8921  
Email: [Raymond.Smith@Mckesson.com](mailto:Raymond.Smith@Mckesson.com)

McKesson Medical-Surgical Government Solutions LLC  
9954 Mayland Drive, Suite 5176  
Henrico, VA 23233

[www.mckesson.com](http://www.mckesson.com)



# PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040  
Phone: 770-781-6603 Fax: 770-888-0222

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April 25, 2024

Performance Health Supply, LLC  
dba Medco Supply Company  
28100 Torch Parkway Suite 800  
Warrenville, IL 60555  
Attn: Joe Daley

Dear Mr. Daley:

This is to advise you that your company has been awarded a contract from our recent **Bid # B24-07, Healthcare & Medical Equipment Discounts**.

This award is in accordance with the terms and conditions of the contract and with your discount remaining firm from **May 1, 2024** through **April 30, 2025**. This contract allows for renewals if agreeable to both parties. This award letter is not an official order.

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If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or [ttryan@forsyth.k12.ga.us](mailto:ttryan@forsyth.k12.ga.us). We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson  
Director of Procurement Services

# FORSYTH COUNTY SCHOOL SYSTEM

## PURCHASING DEPARTMENT



CORPORATE HEADQUARTERS  
28100 Torch Parkway, Suite 800  
Warrenville, IL 60555

Main 800-556-3326  
Fax 800-222-1934

[medco-athletics.com](http://medco-athletics.com)

BID #ESTMD3123320

As a valued customer, Medco Sports Medicine is pleased to offer the following discounts and terms on our entire catalog of items:

**Pricing Discount:**

- Medco Owned Brands<sup>1</sup>: 25% off catalog price
- Materials and Supplies: 20% off catalog price
- Equipment (Capital) and Furniture: 15% off catalog price <sup>2</sup>
- Athletic Tape: 12% off catalog price
- Athletic Trainer Kits/Bags: 12% off catalog price

*Exceptions: The categories of items below have manufacture mandated minimum pricing. Contact Medco Sales Support for pricing:*

- *Select Treatment Furniture & other Equipment – Game Ready, Normatec, Therm-X, Ice Machines, Whirlpools, AEDs*
- *Gatorade High School Performance Packages*
- *Rx Items*

**Shipping Charges:**

- Shipping and Handling charges will be applied at the time of order.
  - *Exceptions: equipment items may incur lift gate, inside delivery, or installation charges.*
  - *Other items may incur hazardous material fee of \$25.00.*

**Custom Orders:**

Some items on your order may be color and/or size specific. Please indicate on your order which size and/or color you desire when placing orders for tables, stools, cabinets, equipment, etc. Custom orders are non-returnable.

As always, we thank you for the opportunity to serve your organization. Any pricing inquiries may be directed to [MedcoSalesSupport@MedcoSupply.com](mailto:MedcoSalesSupport@MedcoSupply.com) or to [CustomerSupport@MedcoSupply.com](mailto:CustomerSupport@MedcoSupply.com) for general information.

Sincerely,

Medco Sports Medicine

<sup>1</sup> **MEDCO Owned Brands:**

*25% discount on MEDCO brands also includes Active Ankle, BonVital, Cramer, and Medco Pro-Trainer.*



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2150 Keith Bridge Road Cumming, GA 30040  
Phone: 770-781-6603 Fax: 770-888-0222

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April 25, 2024

Medicaleshop Inc.  
87 Danbury Road, Unit 1  
New Milford, CT 06776  
Attn: Farida Ajmeri

Dear Ms. Ajmeri:

This is to advise you that your company has been awarded a contract from our recent **Bid # B24-07, Healthcare & Medical Equipment Discounts**.

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Sincerely,

Brad Richardson  
Director of Procurement Services



# FORSYTH COUNTY SCHOOL SYSTEM

## PURCHASING DEPARTMENT



| Exhibit #1 Medical Equipment Discount Catalog                                                                                                        |                        |                            |                   |
|------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|----------------------------|-------------------|
| medicaleshop.com Special Pricing Program                                                                                                             |                        |                            |                   |
| Forsyth County Schools                                                                                                                               |                        |                            |                   |
| (Confidential document, not for public view)                                                                                                         |                        |                            |                   |
| B24-07                                                                                                                                               |                        |                            |                   |
| Healthcare & Medical Supplies Discounts                                                                                                              |                        |                            |                   |
| We carry products from more than 200 brands. You are welcome to request quotes for special pricing on any of the products not listed on our website. |                        |                            |                   |
| *Please call us at (866) 563 6812 for Special Pricing*                                                                                               |                        |                            |                   |
| #                                                                                                                                                    | Brand Name             | % Off Online Special Price | Free Shipping*    |
| 1                                                                                                                                                    | AbleNet                | 10%                        | Differs Item wise |
| 2                                                                                                                                                    | ArjoHuntleigh          | Up to 15%                  | Differs Item wise |
| 3                                                                                                                                                    | Armedica Tables        | 2%                         | Differs Item wise |
| 4                                                                                                                                                    | Attainment Company     | 5%                         | Differs Item wise |
| 5                                                                                                                                                    | Bailey Manufacturing   | 5%                         | Differs Item wise |
| 6                                                                                                                                                    | BodyPoint Designs      | 5%                         | Differs Item wise |
| 7                                                                                                                                                    | Circle Specialty       | 5%                         | Yes               |
| 8                                                                                                                                                    | Clinton Industries     | 2%                         | No                |
| 9                                                                                                                                                    | Comfort Company        | 7%                         | Differs Item wise |
| 10                                                                                                                                                   | Convaid Strollers      | 15%                        | Yes               |
| 11                                                                                                                                                   | Danmar Products        | 5%                         | Differs Item wise |
| 12                                                                                                                                                   | Drive Medical          | 5%                         | Yes               |
| 13                                                                                                                                                   | Drop Support           | 5%                         | Yes               |
| 14                                                                                                                                                   | Easy Walking           | 7%                         | Yes               |
| 15                                                                                                                                                   | EasyStand              | 10%                        | Yes               |
| 16                                                                                                                                                   | EVA Walkers            | Online Special Price       | Yes               |
| 17                                                                                                                                                   | Everest and Jennings   | Online Special Price       | Yes               |
| 18                                                                                                                                                   | Foundations            | 5%                         | Differs Item wise |
| 19                                                                                                                                                   | Haley's Joy            | 5%                         | Yes               |
| 20                                                                                                                                                   | Hausmann               | 2%                         | No                |
| 21                                                                                                                                                   | HeadPod                | 5%                         | Yes               |
| 22                                                                                                                                                   | Hoggi Strollers        | 0.1                        | Yes               |
| 23                                                                                                                                                   | Howda Designz          | 0.05                       | No                |
| 24                                                                                                                                                   | Hoyer Lifts            | Call or Email us for Quote | Yes               |
| 25                                                                                                                                                   | Hoyer Slings           | Call or Email us for Quote | Yes               |
| 26                                                                                                                                                   | Infinity Therapy Table | 5%                         | Yes               |
| 27                                                                                                                                                   | Inspired By Drive      | 5%                         | Yes               |
| 28                                                                                                                                                   | Invacare               | Call or Email us for Quote | Yes               |
| 29                                                                                                                                                   | Jay Cushions and Backs | 5%                         | Yes               |
| 30                                                                                                                                                   | Jenx                   | 7%                         | Yes               |
| 31                                                                                                                                                   | Jett Step              | Online Special Price       | Yes               |
| 32                                                                                                                                                   | Jonti-Craft            | 5%                         | No                |
| 33                                                                                                                                                   | Kaye Products          | 5%                         | Differs Item wise |
| 34                                                                                                                                                   | Kayak Walkers          | 5%                         | Yes               |



# FORSYTH COUNTY SCHOOL SYSTEM

## PURCHASING DEPARTMENT



| Exhibit #1 Medical Equipment Discount Catalog                                                                                                        |                           |                            |                   |
|------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|----------------------------|-------------------|
| medicaleshop.com Special Pricing Program                                                                                                             |                           |                            |                   |
| Forsyth County Schools                                                                                                                               |                           |                            |                   |
| (Confidential document, not for public view)                                                                                                         |                           |                            |                   |
| B24-07                                                                                                                                               |                           |                            |                   |
| Healthcare & Medical Supplies Discounts                                                                                                              |                           |                            |                   |
| We carry products from more than 200 brands. You are welcome to request quotes for special pricing on any of the products not listed on our website. |                           |                            |                   |
| *Please call us at (866) 563 6812 for Special Pricing*                                                                                               |                           |                            |                   |
| #                                                                                                                                                    | Brand Name                | % Off Online Special Price | Free Shipping*    |
| 35                                                                                                                                                   | Leckey                    | 5%                         | Yes               |
| 36                                                                                                                                                   | Leggero Strollers         | 15%                        | Yes               |
| 37                                                                                                                                                   | Merritt Car Seat          | 7%                         | Yes               |
| 38                                                                                                                                                   | Meyland Smith             | 7%                         | Yes               |
| 39                                                                                                                                                   | Molift                    | 10%                        | Yes               |
| 40                                                                                                                                                   | Ormesa                    | 5%                         | Yes               |
| 41                                                                                                                                                   | Populas Furniture         | 5%                         | No                |
| 42                                                                                                                                                   | Prime Engineering         | 5%                         | Yes               |
| 43                                                                                                                                                   | Quickie Wheelchairs       | 10%                        | Yes               |
| 44                                                                                                                                                   | R82                       | 15%                        | Yes               |
| 45                                                                                                                                                   | RAZ Design                | 5%                         | Yes               |
| 46                                                                                                                                                   | Rebotec                   | 7%                         | Differs Item wise |
| 47                                                                                                                                                   | RedBarn Enterprises       | Online Special Price       | Yes               |
| 48                                                                                                                                                   | Rifton                    | 27%                        | Yes               |
| 49                                                                                                                                                   | Seca Scales               | Online Special Price       | Yes               |
| 50                                                                                                                                                   | Skillbuilders Positioning | Online Special Price       | Yes               |
| 51                                                                                                                                                   | Smirthwaite               | 5%                         | Yes               |
| 52                                                                                                                                                   | Special Tomato            | Online Special Price       | Yes               |
| 53                                                                                                                                                   | Stanzme                   | 10%                        | Yes               |
| 54                                                                                                                                                   | Stealth Products Cushions | 15%                        | Yes               |
| 55                                                                                                                                                   | TherAdapt                 | 7%                         | Yes               |
| 56                                                                                                                                                   | Therafin Corporation      | Online Special Price       | No                |
| 57                                                                                                                                                   | TheraTogs                 | 5%                         | Yes               |
| 58                                                                                                                                                   | Thomashilfen              | 7%                         | Yes               |
| 59                                                                                                                                                   | Toppen Helmet             | 5%                         | Yes               |
| 60                                                                                                                                                   | Tumble Forms              | 5%                         | Yes               |
| 61                                                                                                                                                   | UMF Medical               | 2%                         | No                |
| 62                                                                                                                                                   | Varilite Cushions         | 5%                         | Yes               |
| 63                                                                                                                                                   | Vipamat                   | Online Special Price       | Yes               |
| 64                                                                                                                                                   | Walk Easy                 | 5%                         | Yes               |
| 65                                                                                                                                                   | Worksmen Cycles           | 2%                         | Yes               |
| 66                                                                                                                                                   | Zing Stenders             | 10%                        | Yes               |
| 67                                                                                                                                                   | Zippie Wheelchairs        | 7%                         | Yes               |
| Online prices are subject to change without notice.                                                                                                  |                           |                            |                   |

# FORSYTH COUNTY SCHOOL SYSTEM

## PURCHASING DEPARTMENT



| <b>Exhibit #2-Medical Supplies Discount Catalog</b>                                                                                                  |                          |                            |
|------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|----------------------------|
| <b>Medicaleshop.com Special Pricing Program</b>                                                                                                      |                          |                            |
| <b>Forsyth County Schools</b>                                                                                                                        |                          |                            |
| <b>(Confidential document, not for public view)</b>                                                                                                  |                          |                            |
| <b>B24-07</b>                                                                                                                                        |                          |                            |
| <b>Healthcare &amp; Medical Supplies Discounts</b>                                                                                                   |                          |                            |
| We carry products from more than 200 brands. You are welcome to request quotes for special pricing on any of the products not listed on our website. |                          |                            |
| <b>*Please call us at (866) 563 6812 for Special Pricing*</b>                                                                                        |                          |                            |
| #                                                                                                                                                    | Brand Name               | % Off Online Special Price |
| 1                                                                                                                                                    | 3M ACE                   | 5%                         |
| 2                                                                                                                                                    | 3M Health Care           | 5%                         |
| 3                                                                                                                                                    | Abbott                   | 5%                         |
| 4                                                                                                                                                    | Actimove                 | 5%                         |
| 5                                                                                                                                                    | Allied Healthcare        | 5%                         |
| 6                                                                                                                                                    | Always                   | 5%                         |
| 7                                                                                                                                                    | American Diagnostic Corp | 5%                         |
| 8                                                                                                                                                    | AMSURE                   | 5%                         |
| 9                                                                                                                                                    | Andover Healthcare, Inc  | 5%                         |
| 10                                                                                                                                                   | Ansell                   | 5%                         |
| 11                                                                                                                                                   | Attends Healthcare       | 5%                         |
| 12                                                                                                                                                   | B. Braun                 | 5%                         |
| 13                                                                                                                                                   | Bard Medical             | 5%                         |
| 14                                                                                                                                                   | Baseline                 | 5%                         |
| 15                                                                                                                                                   | Baxter                   | 5%                         |
| 16                                                                                                                                                   | Becton Dickinson         | 5%                         |
| 17                                                                                                                                                   | Biofreeze                | 5%                         |
| 18                                                                                                                                                   | Cando                    | 3%                         |
| 19                                                                                                                                                   | Cardinal Health          | 5%                         |
| 20                                                                                                                                                   | CareFusion               | 5%                         |
| 21                                                                                                                                                   | Coloplast                | 5%                         |
| 22                                                                                                                                                   | Comfees                  | 5%                         |
| 23                                                                                                                                                   | Convatec                 | 5%                         |
| <b>Online price subject to change without notice.</b>                                                                                                |                          |                            |
| <b>Please contact us for a quote on unlisted items.</b>                                                                                              |                          |                            |
| <b>Bid discount offered off retail pricing or online pricing.</b>                                                                                    |                          |                            |
| <b>* Free shipping does not applies to heavy duty, extra-large and over size items.</b>                                                              |                          |                            |

# FORSYTH COUNTY SCHOOL SYSTEM

## PURCHASING DEPARTMENT



| <b>Exhibit #2-Medical Supplies Discount Catalog</b>                                                                                                  |                            |                            |
|------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|----------------------------|
| <b>Medicaleshop.com Special Pricing Program</b>                                                                                                      |                            |                            |
| <b>Forsyth County Schools</b>                                                                                                                        |                            |                            |
| <b>(Confidential document, not for public view)</b>                                                                                                  |                            |                            |
| <b>B24-07</b>                                                                                                                                        |                            |                            |
| <b>Healthcare &amp; Medical Supplies Discounts</b>                                                                                                   |                            |                            |
| We carry products from more than 200 brands. You are welcome to request quotes for special pricing on any of the products not listed on our website. |                            |                            |
| <b>*Please call us at (866) 563 6812 for Special Pricing*</b>                                                                                        |                            |                            |
| #                                                                                                                                                    | Brand Name                 | % Off Online Special Price |
| 24                                                                                                                                                   | Covidien                   | 5%                         |
| 25                                                                                                                                                   | Cramer                     | 5%                         |
| 26                                                                                                                                                   | Depend                     | 5%                         |
| 27                                                                                                                                                   | DermaRite                  | 5%                         |
| 28                                                                                                                                                   | DeRoyal                    | 5%                         |
| 29                                                                                                                                                   | DJ Orthopedics             | 5%                         |
| 30                                                                                                                                                   | Drive Medical              | 5%                         |
| 31                                                                                                                                                   | Dukal                      | 5%                         |
| 32                                                                                                                                                   | Duracell                   | 5%                         |
| 33                                                                                                                                                   | Dycem                      | 5%                         |
| 34                                                                                                                                                   | Dynarex                    | 5%                         |
| 35                                                                                                                                                   | Everest & Jennings         | 5%                         |
| 36                                                                                                                                                   | Fablife                    | 5%                         |
| 37                                                                                                                                                   | Glutose 15                 | 5%                         |
| 38                                                                                                                                                   | GOJO                       | 5%                         |
| 39                                                                                                                                                   | GoodSense                  | 5%                         |
| 40                                                                                                                                                   | Graham-Field               | 5%                         |
| 41                                                                                                                                                   | Hartmann Conco             | 5%                         |
| 42                                                                                                                                                   | HUGGIES                    | 5%                         |
| 43                                                                                                                                                   | Hygea                      | 5%                         |
| 44                                                                                                                                                   | Jobst                      | 5%                         |
| 45                                                                                                                                                   | Johnson & Johnson          | 5%                         |
| 46                                                                                                                                                   | Johnson & Johnson Band-Aid | 5%                         |
| <b>Online price subject to change without notice.</b>                                                                                                |                            |                            |
| <b>Please contact us for a quote on unlisted items.</b>                                                                                              |                            |                            |
| <b>Bid discount offered off retail pricing or online pricing.</b>                                                                                    |                            |                            |
| <b>* Free shipping does not applies to heavy duty, extra-large and over size items.</b>                                                              |                            |                            |

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| <b>Exhibit #2-Medical Supplies Discount Catalog</b>                                                                                                  |                         |                            |
|------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|----------------------------|
| <b>Medicalshop.com Special Pricing Program</b>                                                                                                       |                         |                            |
| <b>Forsyth County Schools</b>                                                                                                                        |                         |                            |
| <b>(Confidential document, not for public view)</b>                                                                                                  |                         |                            |
| <b>B24-07</b>                                                                                                                                        |                         |                            |
| <b>Healthcare &amp; Medical Supplies Discounts</b>                                                                                                   |                         |                            |
| We carry products from more than 200 brands. You are welcome to request quotes for special pricing on any of the products not listed on our website. |                         |                            |
| <b>*Please call us at (866) 563 6812 for Special Pricing*</b>                                                                                        |                         |                            |
| #                                                                                                                                                    | Brand Name              | % Off Online Special Price |
| 47                                                                                                                                                   | Kendall Healthcare      | 5%                         |
| 48                                                                                                                                                   | Kimberly-Clark          | 5%                         |
| 49                                                                                                                                                   | Kinesio                 | 5%                         |
| 50                                                                                                                                                   | Leukoplast              | 5%                         |
| 51                                                                                                                                                   | Lumex                   | 3%                         |
| 52                                                                                                                                                   | Mabis Healthcare        | 5%                         |
| 53                                                                                                                                                   | Mckesson                | 5%                         |
| 54                                                                                                                                                   | Medline                 | 5%                         |
| 55                                                                                                                                                   | Mueller Sports Medicine | 5%                         |
| 56                                                                                                                                                   | Nestle Healthcare       | 5%                         |
| 57                                                                                                                                                   | Omron Healthcare        | 5%                         |
| 58                                                                                                                                                   | PDI                     | 5%                         |
| 59                                                                                                                                                   | Performance Health      | 5%                         |
| 60                                                                                                                                                   | Point Relief            | 5%                         |
| 61                                                                                                                                                   | Posey                   | 5%                         |
| 62                                                                                                                                                   | Prevail                 | 5%                         |
| 63                                                                                                                                                   | Pro Advantage           | 5%                         |
| 64                                                                                                                                                   | ProBasics               | 5%                         |
| 65                                                                                                                                                   | Procare                 | 5%                         |
| 66                                                                                                                                                   | ReliaMed                | 5%                         |
| 67                                                                                                                                                   | Relief Pak              | 5%                         |
| 68                                                                                                                                                   | Rolyan                  | 5%                         |
| 69                                                                                                                                                   | Rusch Gold              | 5%                         |
| <b>Online price subject to change without notice.</b>                                                                                                |                         |                            |
| <b>Please contact us for a quote on unlisted items.</b>                                                                                              |                         |                            |
| <b>Bid discount offered off retail pricing or online pricing.</b>                                                                                    |                         |                            |
| <b>* Free shipping does not applies to heavy duty, extra-large and over size items.</b>                                                              |                         |                            |

# FORSYTH COUNTY SCHOOL SYSTEM

## PURCHASING DEPARTMENT



| <b>Exhibit #2-Medical Supplies Discount Catalog</b>                                                                                                  |                  |                            |
|------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|----------------------------|
| <b>Medicaleshop.com Special Pricing Program</b>                                                                                                      |                  |                            |
| <b>Forsyth County Schools</b>                                                                                                                        |                  |                            |
| <b>(Confidential document, not for public view)</b>                                                                                                  |                  |                            |
| <b>B24-07</b>                                                                                                                                        |                  |                            |
| <b>Healthcare &amp; Medical Supplies Discounts</b>                                                                                                   |                  |                            |
| We carry products from more than 200 brands. You are welcome to request quotes for special pricing on any of the products not listed on our website. |                  |                            |
| <b>*Please call us at (866) 563 6812 for Special Pricing*</b>                                                                                        |                  |                            |
| #                                                                                                                                                    | Brand Name       | % Off Online Special Price |
| 70                                                                                                                                                   | Rycom            | 5%                         |
| 71                                                                                                                                                   | Safetec          | 5%                         |
| 72                                                                                                                                                   | Sammons Preston  | 5%                         |
| 73                                                                                                                                                   | Sani-Cloth       | 5%                         |
| 74                                                                                                                                                   | Skil-Care        | 3%                         |
| 75                                                                                                                                                   | Skillbuilders    | 5%                         |
| 76                                                                                                                                                   | Smith & Nephew   | 5%                         |
| 77                                                                                                                                                   | Smiths Medical   | 5%                         |
| 78                                                                                                                                                   | Steri-Strip      | 5%                         |
| 79                                                                                                                                                   | Sunmark          | 5%                         |
| 80                                                                                                                                                   | Swede-O          | 5%                         |
| 81                                                                                                                                                   | Tegaderm         | 5%                         |
| 82                                                                                                                                                   | Teleflex Medical | 5%                         |
| 83                                                                                                                                                   | Tena             | 5%                         |
| 84                                                                                                                                                   | The Cuff         | 3%                         |
| 85                                                                                                                                                   | TheraBand        | 3%                         |
| 86                                                                                                                                                   | Therabath        | 5%                         |
| 87                                                                                                                                                   | Therafin         | 1%                         |
| 88                                                                                                                                                   | Theraputty       | 5%                         |
| 89                                                                                                                                                   | Thermoskin       | 5%                         |
| 90                                                                                                                                                   | Tidi Products    | 5%                         |
| 91                                                                                                                                                   | Transpore        | 5%                         |
| 92                                                                                                                                                   | Val-U-Band       | 5%                         |
| 93                                                                                                                                                   | Vaseline         | 5%                         |
| 94                                                                                                                                                   | Welch Allyn      | 5%                         |
| 95                                                                                                                                                   | Zoll Medical     | 5%                         |
| Online price subject to change without notice.                                                                                                       |                  |                            |
| Please contact us for a quote on unlisted items.                                                                                                     |                  |                            |
| Bid discount offered off retail pricing or online pricing.                                                                                           |                  |                            |
| <b>* Free shipping does not applies to heavy duty, extra-large and over size items.</b>                                                              |                  |                            |





*Quality Learning and Superior Performance for All*

## PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040  
Phone: 770-781-6603 Fax: 770-888-0222

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April 25, 2024

Pacific Star Corporation  
4350 South Wayside Drive #106  
Houston, TX 77087  
Attn: Himmatul Aufa

Dear Ms. Aufa:

This is to advise you that your company has been awarded a contract from our recent **Bid # B24-07, Healthcare & Medical Equipment Discounts**.

This award is in accordance with the terms and conditions of the contract and with your discount remaining firm from **May 1, 2024** through **April 30, 2025**. This contract allows for renewals if agreeable to both parties. This award letter is not an official order.

If you offer print catalogs please have them to each school by August 1, 2024 and prior to any catalog update. Since our schools only have a few weeks left under this school year we request new catalogs not to be sent out until July 22<sup>nd</sup>. Each school should receive one catalog addressed to the school nurse.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or [ttryan@forsyth.k12.ga.us](mailto:ttryan@forsyth.k12.ga.us). We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson  
Director of Procurement Services

# FORSYTH COUNTY SCHOOL SYSTEM

## PURCHASING DEPARTMENT

### **Pacific Star Corporation**

*Providing MRO and Laboratory Supplies*  
4350 South Wayside Drive Suite # 106  
Houston, Texas 77087

713-527-0889 Telephone  
713-481-8423 Fax  
Purchasing@pfstar.com  
www.pfstar.com



### **3.0 BID FORM**

**1. Percentage discount offered from a catalog:**

We do not offer a print catalog; all items are available online through our website.

**2. Website discounts offered:**

10% discount on any item listed on our website. Discount to apply per line item based on current listed price as advertised on our website. (<https://www.pfstar.com/>)

**3. Category Discounts:**

10% discount on all categories based on the current listed price advertised on our website.

**4. Manufacturer Discounts**

Not applicable

**5. Store Discounts**

Not applicable

**6. Shipping Offerings**

Free Shipping applied to all orders for more than \$50.00. Minimum order fee \$25.00 for order less than \$50.00 Additional fee below:

- Hazmat fee \$25.00
- Dry Ice fee: \$40.00

**7. Percentage Discounts over cost**

Not applicable

**8. Special services offered:**

Not applicable

**9. Exclusions**

- Discounts as described above may not be combined with any other sale, promotion, discount, code, coupon and/or offer.
- Custom and/or special-order items also do not qualify for the extended discount.
- Our website, <https://www.pfstar.com/> is the determiner of "catalog price". Pricing on our website is fluid and changing dependent upon market conditions and possible government tariffs. While the "catalog price" may change depending upon these conditions, the discount offered will remain the same for the life of the contract.



April 25, 2024

School Health Corporation  
5600 Apollo Drive  
Rolling Meadows, IL 60008  
Attn: Sam Medine

Dear Mr. Medine:

This is to advise you that your company has been awarded a contract from our recent **Bid # B24-07, Healthcare & Medical Equipment Discounts**.

This award is in accordance with the terms and conditions of the contract and with your discount remaining firm from **May 1, 2024** through **April 30, 2025**. This contract allows for renewals if agreeable to both parties. This award letter is not an official order.

If you offer print catalogs please have them to each school by August 1, 2024 and prior to any catalog update. Since our schools only have a few weeks left under this school year we request new catalogs not to be sent out until July 22<sup>nd</sup>. Each school should receive one catalog addressed to the school nurse.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or [ttryan@forsyth.k12.ga.us](mailto:ttryan@forsyth.k12.ga.us). We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,



Brad Richardson  
Director of Procurement Services

# **FORSYTH COUNTY SCHOOL SYSTEM**

## **PURCHASING DEPARTMENT**



**Bid Prepared for: Forsyth County Board of Education**  
**Bid Information: Medical Supplies**  
**School Health Bid #: QUO000009036**  
**Bid Prepared by: Sam Medine**  
**Contract Expiration Date: 04/30/2025**

Thank you for selecting School Health Corporation in your bidding process. Following are ordering and delivery instructions in addition to the bid terms:

**Ordering Instructions:**

- **Please reference the above School Health bid number to ensure you receive the correct pricing.**
- **Please identify School Health catalog item # for each item ordered on purchase order.**
- **Free shipping**
- **Payment Terms Are Net 30.**

**Delivery Instructions:**

- **Quoted prices does not include accessorial charges. Dock delivery only.**
- **Orders resulting from this bid shipped via freight (not UPS) will be delivered to your loading dock only. Any freight delivery beyond the inside loading dock will incur an inside delivery cost to you, which may vary per shipment. If you have any questions involving this charge, please call our Customer Care Department for clarification.**

**Additional Information:**

- **Please visit our website at [www.schoolhealth.com](http://www.schoolhealth.com) and sign up for our e-newsletters with exclusive**
- **Catalog discount percentage will be 13%, standard exclusions apply**

If you have any questions regarding this bid, please contact the Bid Department at [bids@schoolhealth.com](mailto:bids@schoolhealth.com).  
If you require additional information or questions about placing orders from this bid, contact the Customer Care Department: (866)323-5465, fax (800)235-1305, or email [orders@schoolhealth.com](mailto:orders@schoolhealth.com).

5600 Apollo Drive, Rolling Meadows, Illinois 60008  
Phone 866-323-5465 | Fax 800-235-1305

# FORSYTH COUNTY SCHOOL SYSTEM

## PURCHASING DEPARTMENT



January 6, 2023

### Catalog Discount Exclusions

School Health Corporation may offer special discounts to organizations meeting specific criteria. These discounts recognize existing or anticipated annual purchase volume and are intended for customers seeking a mutually beneficial relationship.

Historically, we have provided all our customers with common list prices. Thus, your discount will be based upon the same list price offered in our catalogs, websites, and other marketing publications.

Certain products are excluded from our blanket discounts due to various reasons including but not limited to manufacturer restrictions, special pricing already in place (sales or promotions), unknown shipping costs (due to weight or size variances), etc.

The following items in the 2020 School Nurse, Sports Health, EnableMart and all other Catalogs are excluded from a catalog discount:

- Medical Recordkeeping Software and other software products
- Injury tracking software
- Prescription (Rx) products
- Customized Kits
- Products denoted by Exclusive icon
- Gatorade products & Gatorade Performance Series products
- EnableMart Software
- Braille Paper
- Current "Special Promotion" items already offered at a discounted priced. School Health runs sales throughout the year. Our catalogs contain numerous promotions denoted by the Special Offer icon. Also, look for seasonal savings offered in our spring and Back-to-School flyers.

The following **capital equipment products** are excluded from your standard catalog discount. These items may require special setup, in-service education, and may have varying freight costs due to weight. Please call us for special discounts on these products. In some cases, the discount on these items may be greater than your standard discount:

- Furniture items and Appliances listed
- Vision and Hearing screening equipment
- Automated External Defibrillators (AED's)
- Braille Embossers

To receive a detailed list of catalog discount exclusions by product number (SKU), or if you have any questions regarding this bid, please call us at (866)323-5465 or email [bids@schoolhealth.com](mailto:bids@schoolhealth.com). If you require additional information or questions about placing orders from this bid, contact the Customer Care Department: (866)323-5465, fax (800)235-1305, or email [orders@schoolhealth.com](mailto:orders@schoolhealth.com).

5600 Apollo Dr  
Rolling Meadows, IL 6008  
Toll Free 866-323-5465 Fax 800-235-1305



*Quality Learning and Superior Performance for All*

## PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040  
Phone: 770-781-6603 Fax: 770-888-0222

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April 25, 2024

School Nurse Supply Inc.  
1745 Wallace Avenue  
St. Charles, IL 60174  
Attn: Jeff Giesel

Dear Mr. Giesel:

This is to advise you that your company has been awarded a contract from our recent **Bid # B24-07, Healthcare & Medical Equipment Discounts**.

This award is in accordance with the terms and conditions of the contract and with your discount remaining firm from **May 1, 2024** through **April 30, 2025**. This contract allows for renewals if agreeable to both parties. This award letter is not an official order.

If you offer print catalogs please have them to each school by August 1, 2024 and prior to any catalog update. Since our schools only have a few weeks left under this school year we request new catalogs not to be sent out until July 22<sup>nd</sup>. Each school should receive one catalog addressed to the school nurse.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or [ttryan@forsyth.k12.ga.us](mailto:ttryan@forsyth.k12.ga.us). We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson  
Director of Procurement Services

# FORSYTH COUNTY SCHOOL SYSTEM

## PURCHASING DEPARTMENT



### School Nurse Supply, Inc.

1745 Wallace Ave ~ St. Charles, IL 60174  
Phone: 800.485.2737 • Fax: 800.485.2738

Forsyth County Schools

#### Re: Bid #B24-07 Healthcare & Medical Supplies Discounts

We are pleased to offer **Forsyth County Schools** an 11% catalog discount off our current School Nurse Supply catalog prices. Please see the following terms and additional discounts:

- Discounts offered – **11% catalog discount**
- List of exclusions from the 11% discount – **Please see next page**
- Minimum order requirements - **None**
- Shipping Charges – **Free shipping on all orders over \$100.00**
- Payment terms – **Net 30**
- Reference Number to include on orders: **"Bid #B24-07"** (Please reference discount on all PO's as well)
- School Nurse Supply offers a 100% satisfaction guarantee on all products and services.

If you need copies of our 2024 catalog, please call us at 1-800-485-2737 or email myself at [jgiesel@schoolnursesupply.com](mailto:jgiesel@schoolnursesupply.com). You can also view any of our products online at [www.schoolnursesupply.com](http://www.schoolnursesupply.com).

We would like to thank you for the opportunity to do business with you. Please let me know if I can be of any assistance.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Jeff Giesel'.

**Jeff Giesel**

Bid Manager

EMAIL [jgiesel@schoolnursesupply.com](mailto:jgiesel@schoolnursesupply.com)

School Nurse Supply 1745 Wallace Ave. St. Charles, IL 60174  
PH 800-485-2737 FAX 800-485-2738 [schoolnursesupply.com](http://schoolnursesupply.com)

# **FORSYTH COUNTY SCHOOL SYSTEM**

## **PURCHASING DEPARTMENT**



### **School Nurse Supply, Inc.**

P.O. Box 68968~Schaumburg, IL 60168

Phone: 800.485.2737 • Fax: 800.485.2738

Certain products are excluded from catalog discounts due to various reasons including but not limited to manufacturer restrictions, special pricing already in place (sales or promotions), unknown shipping costs (due to weight or size), etc.

The following items are excluded from a catalog discount:

- Prestan Training Manikins
- Furniture items and Appliances (Couches, Treatment Tables, Office Cabinets, Lockers, Barjan Curtains, Refrigerators, 3 panel screens, Medical Carts)
- Vision and Hearing screening equipment over \$1500.00

**Please contact Jeff Giesel for quotes on any of the above products excluded from the standard discount at [jgiesel@schoolnursesupply.com](mailto:jgiesel@schoolnursesupply.com) or at 800-485-2737. In some cases, the discount on these items may be greater than your standard discount.**

Use any of four convenient ways to order:

- By Phone: 800-485-2737
- By Fax: 800-485-2738
- By Email: [customerservice@schoolnursesupply.com](mailto:customerservice@schoolnursesupply.com)
- By Mail: 1745 Wallace Ave, St. Charles, IL 60174
- Website: [www.schoolnursesupply.com](http://www.schoolnursesupply.com)